

<b>Company:</b>	366 Designs	<b>Position:</b>	Sales Partner
<b>Location:</b>	N/A	<b>Career Level:</b>	Associate
<b>Status:</b>	Full Time Contractor	<b>Relevant Work Experience:</b>	3-5 Years

366 Designs is a company that brings together international experts in design, marketing and development for a low cost, all-in-one, web solution. With contacts, contractors, and employees all around the globe, we offer a multinational approach to all our solutions.

Our employees are our greatest asset. We support a diverse workforce that strives to maximize the benefits from the positive energy we create. We pride ourselves on establishing relationships with people who share our vision while ensuring that our business practices are consistent with the highest principles of business ethics and standards.

Currently, 366 Designs is looking for a dynamic Sales Partner to join our team of professionals. This is a telecommuting position and requires a self-starter with the ability to confidently source and approach new prospects. Enumeration is based on a very competitive commission structure.

**Required Experience:**

- Excellent communication & organizational skills;
- Exceptional verbal communication & presentation skills;
- Ability to work independently;
- Strong client/customer relation skills;
- Ability to manage multiple tasks;
- Great negotiation skills;
- Knowledge of web development and virtual tours is a strong asset.

**Responsibilities:**

- Identify & develop account prospects;
- Develop & conduct effective sales proposals & presentations;
- Analyze market statistics to develop sales campaigns and create sales quotas;
- Create monthly sales reports.

Please send your resume to [jobs@366designs.com](mailto:jobs@366designs.com), attention to Jennifer Brinkhurst, Director of Marketing & Sales.